

**Florida Chapter of The Wildlife Society  
Fall Business Meeting**

**Topsail Hill Preserve State Park  
Santa Rosa Beach, Florida  
October 4, 2012**

***Final Minutes***

Attendees: Dale Gawlik, Erin Myers, Laramie Ferry, Holly Ober, Larry Perrin, Maria Zondervan, John Humphrey, Hugh Boyter, Mike Milleson, Rose Godfrey, Eric Tillman

Absent: Alan Alshouse, Samantha Baraoidan, Arnold Brunell, Kristee Booth, Marsha Ward

<b>Topic</b>	<b>Discussion</b>	<b>Action</b>
Call to Order	President <b>D. Gawlik</b> called meeting to order at 1:10 pm.	
Reading of the Spring Minutes	<b>J. Humphrey</b> motioned to approve. <b>L. Perrin</b> seconded.	<ul style="list-style-type: none"> <li>• Minutes approved.</li> </ul>
Report of Treasurer	<p><b>L. Ferry</b> provided Treasurer’s Report (Addendum 1). She summarized meeting gains: National Bobwhite Quail Committee Meeting – ~\$100 from merchandise sales; FLTWS Fall Meeting 2011 – ~\$100; SE Deer Study Group Meeting – sold ~\$400 of merchandise; Prescribed Fire Course – ~\$200; FLTWS Spring Conference – ~\$4,000; Pelican Island Wildlife Festival – sold ~\$900 of merchandise. ~ \$1,300 of merchandise purchased that will be stored in 3 locations statewide so will be close to whoever is available to attend events in the north, central, or south part of the state.</p> <p>Discussion:</p> <ul style="list-style-type: none"> <li>• Benefits/downsides of co-hosting a conference with another agency: The spring conference had richer content and good attendance due to the need of the FLEPPC audience to get CEUs, but collaborating during the planning process was frustrating to our organizers. It was recommended that we try to get a better idea of the CEU needs of our members. <b>A. Willcox</b> was in the process of creating a survey that would have assessed this; we need to come up with a different vehicle to take care of this since it’s been a few years since members were asked what CEUS they most wanted.</li> <li>• Summary of income and expenses – <b>D. Gawlik</b> noted that ‘donations’ was listed as a negative number whereas all other expenses were listed as positive. This will be revised by <b>L. Ferry</b>.</li> </ul> <p><b>H. Boyter</b> motioned to approve. <b>J. Humphrey</b> seconded.</p>	<ul style="list-style-type: none"> <li>• Treasurer’s Report approved.</li> </ul>

Report of Committees		
Audit	Nothing to report.	
Awards	Nothing to report.	
Certification	Nothing to report.	
Conservation	<p><b>D. Gawlik for B. Bolt:</b></p> <p>--As a chapter we have endorsed Florida's Water and Land Legacy Conservation amendment. The reason for this amendment is because Florida Forever has been gutted. This amendment calls for taking 1/3 of taxes from real estate transactions. <b>E. Myers</b> explained that 100,000 signatures are needed in support of this by Nov 6, and then even more signatures at some point in time after that.</p> <p>--<b>D. Gawlik</b> attended the Florida Wildlife Federation (FWF) meeting as an affiliate, where he learned about the RESTORE Act of 2012. This act (Resources and Ecosystem Sustainability, Tourist Opportunities, and Revived Economies of the Gulf Coast State Act) was passed in June 2012 to create a Gulf Coast Restoration Trust Fund. Estimates of funding available through this program range from \$3.3 million to \$12 billion. There is still question of whether it would be administered by the department of commerce or department of interior. Some money will be spent to establish 5 research centers in the states affected by the oil spill.</p> <p>--Brevard County contacted <b>B. Scheick</b> about feral cat issues. <b>D. Gawlik</b> asked <b>M. Milleson</b> to restore feral cat web page that existed previously, so that information is available to anyone with an interest in the issue. There was discussion of the most appropriate location for this information: perhaps under the conservation page.</p> <p><b>A. Brunell</b> recommended FLTWS host a meeting of county governments. There is an unfilled niche there, and it is in FLTWS bylaws to promote science-based natural resource management. Perhaps meetings offering CEUs would draw attendees from county agencies.</p> <p>Discussion:</p> <ul style="list-style-type: none"> <li>• Would a workshop be the most appropriate venue? <b>E. Myers</b> believes some of these folks are already attending working group meetings on topics of interest to them.</li> <li>• <b>H. Boyter</b> is concerned that we are spreading ourselves too thin, working at such a local level.</li> <li>• <b>A. Brunell</b> and <b>B. Bolt</b> to write up descriptions for further consideration.</li> </ul>	<ul style="list-style-type: none"> <li>• <b>A. Brunell</b> and <b>B. Bolt</b> to write up descriptions for further consideration on if FLTWS should host a meeting of county governments.</li> </ul>

	<b>H. Boyter</b> reported that Manley Fuller from FWF was encouraging FLTWS to get involved with the issue of fighting for reinstating funding for the WMDs.	
Education & Information	<b>D. Gawlik for J. Gless:</b> Newsletter sent out in October.	
Fundraising	<b>L. Perrin</b> reported that fundraising for upcoming spring conference will kick off in January/February.	
Membership	<p><b>D. Gawlik for P. Brouse:</b>  <u>NUMBER OF MEMBERS</u> - There were 177 members at last count. Now we are at 166, with 87 members past due. He has been sending gentle reminders to encourage renewal of memberships. We lost the mailing list when we switched website hosts; <b>M. Milleson</b> re-created it based on the membership list, so some contacts may have been lost. Old lists should be referred to for these older contacts. Perhaps low attendance at the current fall meeting is a result of these lost email contacts. Perhaps more emphatic prompting will be needed, because of these challenging economic times.</p> <p>Discussion:</p> <ul style="list-style-type: none"> <li>• <b>H. Boyter</b> suggested it would be helpful to put together some talking points highlighting the benefits of being a member, and sending these out in email reminders to folks who have not renewed – he agreed to create a list.</li> <li>• <b>D. Gawlik</b> recommended pulling out some statements from the bylaws when trying to reinstate members or draw in new members.</li> <li>• <b>L. Perrin</b> brought up the fact that our membership represents only about 5% of the wildlife biologists in the state. <b>D. Gawlik</b> asked how low we want to allow the membership number to go before we make a big push to bump up the numbers.</li> </ul> <p><u>ACTIVITY OF MEMBERS</u> - Original members were active in writing legislators, and these legislators responded personally: this is something that does not happen anymore. <b>H. Boyter and L. Perrin</b> reported they knew of someone who dropped his FLTWS membership because we were not active enough in lobbying efforts. <b>D. Gawlik</b> mentioned that later in the meeting we would be working on establishing conservation officers in response to this criticism. <b>H. Boyter</b> believes membership will increase if we become more vital in the policy arena.</p>	<ul style="list-style-type: none"> <li>• <b>H. Boyter</b> to create list of talking points to highlight the benefits of FLTWS membership.</li> </ul>
Nominations and Elections	<b>D. Gawlik for S. Rockwood:</b> Committee is still looking for names for candidates. Names will be presented to the Executive Board at the Winter Board Meeting.	

Scholarship	<b>H. Ober:</b> FL Wildlife Federation promised a \$250 donation and National Wild Turkey Federation (NWTF) anywhere from \$0-500. Once the exact contribution from NWTF is known announcement will be sent out.	
Student Chapter	Nothing to report.	
Program Committee	<p><b>M. Zondervan</b> reported: Spring Conference 2013: <u>THEME &amp; CONTENT</u> – <b>M. Zondervan</b> suggested bird conservation. <b>E. Myers</b> indicated there is a grasshopper sparrow working group operating near Vero Beach that is interested in hosting a symposium. There was a suggestion to consider an ‘imperiled’ theme, to expand beyond birds to include other species. Birds in trouble include Cape Sable Seaside Sparrow, Grasshopper Sparrows, and RCWs. Sea turtles are also a big issue in the region. Archbold is making a documentary; <b>E. Myers</b> invited them to potentially show the film at the meeting. There are several ideas for field trips that could be offered before and after the conference. Potential themes given consideration were ‘imperiled species conservation conflicts’, ‘imperiled species management hurdles’, and ‘managing in the face of conflict’. The theme agreed upon was ‘<b>imperiled species conservation; managing in the face of conflicts</b>’. It would be desirable to have ~3 symposiums. <b>E. Myers</b> will work on a grasshopper sparrow symposium and will follow up with <b>B. Bolt</b> about a sea turtle symposium. <b>E. Myers</b> will work on getting a logo created.</p> <p><u>LOCATION</u> - There is a complication that Vero Beach has few venues that could be used for the meeting. Other nearby locations include Captain Hiram’s Resort (expensive - \$1,000 for meeting space) in Sebastian, or 3 other places in Melbourne that have much cheaper charges – Hilton Melbourne Rialto, Doubletree Suites by Hilton, and Crown Plaza Oceanfront Resort and Spa. Permission for registration at a place with “resort and spa” in the name could be problematic for some government employees. All have similar room rates, but food + beverages minimum differ (Captain Hiram’s has no minimum). <b>M. Zondervan</b> will visit all 4 places and make a decision after seeing them.</p> <p><u>DATES</u> - Tentative dates are April 17-19 (all 4 hotels available then) or Apr 10-12 (2 of 4 hotels available then). <b>M. Zondervan</b> asked everyone to check if the potential dates under consideration conflict with other meetings already scheduled.</p>	<ul style="list-style-type: none"> <li>• <b>E. Myers</b> to follow up on grasshopper sparrow symposium.</li> <li>• <b>E. Myers</b> to follow up with <b>B. Bolt</b> regarding potential for sea turtle symposium.</li> <li>• <b>E. Myers</b> to work on spring conference logo creation.</li> <li>• <b>M. Zondervan</b> to visit potential hotel locations and make a decision afterwards.</li> </ul>
Website	<b>M. Milleson</b> reported: --Website changes: Current website problematic because we only have 4 software licenses installed on	<ul style="list-style-type: none"> <li>• New website hosting “Squarespace”</li> </ul>

	<p>specific computers that must be used to make changes to the site. Would like to switch to “Squarespace”, which allows for quick updates to the site, and would be just slightly lower in quality (a few bells and whistles would be lost). A ‘members only’ area was not really possible with the old site, but will be possible with this new option. We can also have a forum on this new site to encourage commentary (could be public or private). There would be a link to the existing storefront, so there would be no problems with selling merchandise. This new option will cost \$180/year. In sum, it seems the cost might be similar or a slight increase over what was paid previously, but this option will make job easier and allow him to task other people with small updates.</p> <p><b>J. Humphrey</b> motioned to approve. <b>H. Boyter</b> seconded. <b>D. Gawlik</b> amended by stating approval will be contingent on discussions with <b>P. Delaney</b> that no additional limitations emerge. Motion approved.</p>	<p>approved.</p>
<p>Old Business</p>	<p><u>Replacement Member at Large</u>  <b>D. Gawlik</b> welcomed <b>H. Ober</b> as replacement for <b>A. Willcox</b> as Member at Large.</p> <p><u>Affiliated Meeting Support Working Group</u>  <b>E. Myers reported:</b> Members of the working group developed a goal of assisting with outside meeting registrations to provide support, increase exposure, and gain a profit. They decided the members of the committee will be the president elect, treasurer, website chair, fundraising chair, and a member at large. Job descriptions were outlined for the treasurer, website chair, fundraising chair, and member at large. Fees will include a 7% per attendee flat rate, with a minimum fee of \$250 for each meeting, plus many other details. Merchandise selling will be expected at a table/booth as a perk for handling registration at all events. Merchandise will be stored at 3 sites across the state so it is conveniently located for any meetings that arise. We will not advertise our willingness to serve in this manner on the website or any other public location: requests will come through word-of-mouth only. A draft agreement form was designed.</p> <p><b>L. Perrin</b> explained this is an important service because agencies like FWC cannot accept cash payments for registration. <b>D. Gawlik</b> reported that this service will only be offered to groups who have a mission in line with FLTWS. <b>E. Myers</b> clarified that 7% was decided upon because 3% is required for the credit card transactions, which means there is only a 4% profit.</p>	<ul style="list-style-type: none"> <li>• <b>M. Milleson</b> to check into creating a separate registration option for members on the website.</li> <li>• Mentoring program supported.</li> <li>• Event insurance will be purchased for upcoming year.</li> </ul>

**E. Myers** explained this should be a ‘working group’ rather than a standing committee, as there is no way to know how many meetings may be handled each year.

Insurance

**D. Gawlik** reported for **A. Alshouse**: **A. Alshouse** has been looking into insurance for both the board and the chapter for the past several years. 2 types of coverage: general liability for the chapter (covers property damage or injury, but excludes the board members) or board member insurance. It’s also possible to get event insurance to cover individual events.

BOARD MEMBER INSURANCE - If you are a volunteer, you cannot be held liable, but you cannot be considered a volunteer if you ever been reimbursed by TWS for any type of expense. The types of issues board members could be held liable for are egregious, so it’s unlikely any board member would be involved in these. **D. Gawlik** thinks our risk as board members is low. **E. Myers** and **L. Ferry** felt the board insurance was not needed. The cost would be \$700 each.

GENERAL LIABILITY INSURANCE – The maximum we could be sued for is the amount we have in our bank account (currently ~\$40,000).

EVENT INSURANCE - The cost of event insurance would be similar if there were about 2 events per year.

Discussion:

- **L. Perrin** recommended waiting for national TWS to develop a policy, because our charges as a chapter would probably be very low – but national TWS is not close to providing insurance to state chapters.
- **A. Alshouse** prior recommendation was for both insurances (board and general liability). FWF recommended to **D. Gawlik** that we have waivers signed for all field trips, but don’t bother with board member insurance.
- **D. Gawlik** suggested the option of simply using event insurance for the immediate future. **J. Humphrey** recommended event insurance only. **H. Boyter** recommended we follow national TWS lead by not purchasing board insurance. **H. Ober** agreed the board insurance was not needed as well, and the board insurance idea was dropped.

Motion to get event insurance for spring meeting and perhaps for some workshops as needed, and roll cost

into event registration fee. **J. Humphrey** motioned to approve only purchasing event insurance for this upcoming year, and then review as needed for future. **L. Ferry** seconded. Motion approved.

Mentoring Program

**M. Zondervan** reported on the Mentoring Program developed by **M. Zondervan** and **B. Scheick**. There is a desire to form a 'welcome committee' to communicate with new members. The committee would email a welcome letter and provide a contact to which future questions could be addressed, they would send personal reminders about upcoming meetings, and they meet the new member at meetings and introduce them to existing members. There already exists a list of members willing to serve as a mentor. An idea is to offer a one year free membership to make it easier for existing members to encourage other individuals in their agency to join without needing to push them to spend money. A new membership would be someone who has not been a member in the past 10 years. There would be no cost to the chapter for us to do this.

**E. Myers** and **L. Ferry** volunteered to serve on the welcome committee.

It was discussed that this program should be a role of the membership committee.

**E. Myers** motioned to support the mentoring program.

Discussion:

- **E. Myers** indicated that there has been a problem with people paying membership rates for conferences when they are not truly members. She recommended each member be assigned a number (as is done with national TWS) that is requested when people register for conferences, so anyone without a number could not claim to be an existing member. **M. Milleson** indicated he would check into the feasibility of creating a separate registration option for members on the webpage. If this is not an option, there would need to be a manual checking service, so that when people show up at a conference, a list would indicate they should not be given a program until they pay the balance due.
- It was suggested that **P. Brouse** could check with each person who tries to register at the membership rate without actually being a member: he could coax them to pay

	<p>membership dues at that point, as opposed to trying to force people to pay the extra for registration to the conference.</p> <ul style="list-style-type: none"> <li>• <b>M. Milleson</b> suggested <b>P. Brouse</b> send out reminder emails to alert members when dues will expire. It was suggested that list of conference registrants be sent to <b>E. Myers, L. Ferry,</b> and <b>P. Brouse</b> simultaneously, so <b>P. Brouse</b> would be notified if someone were trying to get the membership discount rate for a conference without deserving it. However, there is a problem that if a member renews through national TWS, it could take a few months before <b>P. Brouse</b> is notified. His email would need to be worded in such a way that it indicates his records show their dues are not current, and ask for clarification if they may have already paid through national.</li> <li>• The vote was passed.</li> </ul>	
New Business	<p><u>PRESCRIBED FIRE TRAINING COURSE</u>  --<b>E. Myers</b> reported that the course will be March 18-21. She will handle it since <b>L. Ferry</b> will be busy with the spring conference. <b>E. Myers</b> will look at old records to see the profit made in the past before determining how much to request from the course host. This workshop will probably be grandfathered in rather than applying the new meeting registration standards developed by the working group on Affiliated Meeting Support.</p> <p><u>ENHANCING CONSERVATION CAPABILITIES OF FLTWS</u>  <b>D. Gawlik</b> reported on the Implementation Strategy to Enhance Conservation Capabilities of FLTWS. In years past, FLTWS weighed in on conservation issues much more than it does now. Six mechanisms were identified for FLTWS to work on:</p> <ul style="list-style-type: none"> <li>• First: develop a structure that allows us to broaden the base of expertise available to address conservation issues without burdening anyone heavily. The approach used will be similar to that used by editors of journals: have a conservation chair, and 5 associate conservation chairs with known expertise who will be tasked with finding other experts when needed. Each associate conservation chair will be tasked with 2 conservation issues per year.</li> <li>• Second: do a better job of identifying issues.</li> <li>• Third: develop a template that can be used to assign a priority ranking to each issue. A group will need to work on developing this hierarchy.</li> <li>• Fourth: determine different ways we could make contributions (such as position</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation Strategy teams to provide follow up to <b>D. Gawlik</b>.</li> </ul>



	<p>statements).</p> <ul style="list-style-type: none"> <li>• Fifth: evaluate the relative effectiveness of each of these different types of efforts.</li> <li>• Sixth: proactively improve the ability of members to communicate science, conservation, and management. Susan Jacobson is one local person who could perhaps assist with this.</li> </ul> <p><b>D. Gawlik</b> asked everyone present to pair up in break out groups to evaluate what is needed for tactics 1, 2, 3, 5, and 6 in terms of time, money, individuals with relevant expertise, etc., to serve as a blueprint for him to push forward. Task 1 was tackled by <b>L. Ferry</b> and <b>L. Perrin</b>. Task 2 was <b>H. Boyter</b> and <b>E. Tillman</b>. Task 3 was <b>M. Milleson</b> and <b>J. Humphrey</b>. Task 5 was <b>M. Zondervan</b> and <b>H. Ober</b>. Task 6 was <b>E. Myers</b> and <b>R. Mulholland</b>.</p> <p>One member of each of these pairs will send an electronic report to <b>D. Gawlik</b> after the meeting.</p>	
Adjourn	Meeting adjourned at 6:57 pm.	

Addendum 1. Treasurer's Report.

**THE WILDLIFE SOCIETY  
FLORIDA CHAPTER  
OCTOBER 2, 2012  
TREASURER'S REPORT**

**SECTION I. GENERAL SUMMARY**

<b>Balance</b>	<b>10/2/2012</b>	<b>10/2/11</b>	<b>10/2/10</b>
Bank Account	\$27,810.93	\$43,799.71*	\$20,922.02
Cash Account	\$ 147.23	\$ 134.00	\$ 118.00
Investments Account	<u>\$24,672.50</u>	<u>\$21,273.88</u>	<u>\$22,445.00</u>
Overall Total	\$52,630.66	\$65,207.59	\$43,485.02

*\*Bank account balance is higher due to receiving funds for assistance with other organization's meetings (e.g., Section IV) and merchant services account issues. In the future, FLTWS plans to create a separate account for transactions on behalf of other organizations.*

**SECTION II. NATIONAL BOBWHITE TECHNICAL COMMITTEE MEETING  
AUGUST 9 – 12, 2011**

*Income:*

Registrations	\$21,715.00 (100 registrants)
Sponsorship	\$ 8,200.00
Visit Tallahassee Grant	\$ 950.00
<u>Silent Auction</u>	<u>\$ 1,698.00</u>
Total	\$32,563.00

*Expenses:*

Various (e.g., prints, hotel, transportation)	\$25,342.04
<u>Credit Card Fees (\$963.37* - \$250)</u>	<u>\$ 713.37</u>
Total	\$26,055.41

Balance Returned to the National Bobwhite Conservation Initiative = \$6,5087.59

*\*Credit card estimates based on 3.99% transaction fee for credit cards processed.*

Merchandise Sales \$ 94.00

**SECTION III. FLTWS FALL MEETING SUMMARY  
OCTOBER 11 – 12, 2011**

*Income:*

Registration \$ 625.00 (22 registrants)

*Expenses:*

Catering	\$ 442.50
Groceries	\$ 39.21
<u>Approximate Credit Card Fees</u>	<u>\$ 16.95</u>
Total	\$ 498.66

**NET GAIN** **\$ 126.34**

**SECTION IV. SOUTHEASTERN DEER STUDY GROUP MEETING  
FEBRUARY 26 – 29, 2012**

*Income:*

Registrations	\$46,470.00 (325 registrants)
<u>Sponsors</u>	<u>\$28,219.46</u>
Total	\$74,689.46

*Expenses:*

Various (e.g., hotel, plaques, supplies)	\$59,373.72
<u>Credit Card Fees (\$2,019.66 - \$250)</u>	<u>\$ 1,769.66</u>
Total	\$61,143.38

Balance Returned to South Carolina Department of Natural Resources = \$ 13,546.08  
(Seed money for next year's conference)

Merchandise Sales **\$ 389.00**

**SECTION V. PRIVATE LANDOWNER PRESCRIBED FIRE COURSE  
FEBRUARY 28 – 29, 2012**

*Income:*

Registration	\$1,125.00 (25 registrants)
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*Expenses:*

Catering	\$ 851.84
Printing	\$ 53.97
<u>Approximate Credit Card Fees</u>	<u>\$ 25.14</u>
Total	\$ 930.95

**NET GAIN** **\$ 194.05**

**SECTION VI. FLTWS & FLEPPC SPRING CONFERENCE  
APRIL 16 – 19, 2012**

*Income:*

Registrations	\$19,180.00 (149 registrants)
Sponsors	\$ 6,350.00
Cancellation fees	\$ 50.00
Donation (kayak)	\$ 7.07
Additional dinners	\$ 180.00
Raffle	\$ 1,427.00
<u>Canoe field trip</u>	<u>\$ 220.00</u>
Total	\$27,414.07

*Expenses:*

Logo redesign	\$ 75.00
Ocala Hilton	\$ 1,500.00
Speaker travel	\$ 324.70
Ice/beast feast	\$ 4.27

Ocala Hilton	\$14,098.19
Program printing	\$ 902.00
Student Presenter Award	\$ 200.00
Presenter travel	\$ 409.78
Entertainment/Weeds	\$ 200.00
Office Depot (dinner dots)	\$ 8.26
Wal-mart/field trip expenses	\$ 54.72
Field trip expense/canoe	\$ 220.00
<u>Approximate Credit Card Fees</u>	<u>\$ 1,041.48</u>
Total	\$19,038.40

TOTAL NET GAIN \$ 8,375.67

**FLTWS NET GAIN (Split 50/50) \$ 4,187.84 (each)**

*Other FLTWS Income:*

FLTWS Merchandise sales	\$ 414.14
<u>FLTWS Silent Auction</u>	<u>\$ 369.75</u>
Total other FLTWS Income	\$ 783.89

*Other EPPC Income:*

EPPC Merchandise	\$ 504.25
EPPC Sponsor/Research and Grants	\$ 48.00
<u>Membership Dues (38 registrants)</u>	<u>\$ 1,140.00</u>
Total other EPPC Income	\$ 1,692.25

Total EPPC Income: \$ 5,880.09

**SECTION VII. FLTWS FALL MEETING  
OCTOBER 4 – 5, 2012**

*Income:*

Registration \$ 897.00 (13 registrants, as of 10/2/12)

*Expenses:*

Catering	\$ 390.00
Lodging	\$ 720.00
Groceries	\$ TBD
<u>Approximate Credit Card Fees</u>	<u>\$ TBD</u>
Total	\$ TBD

**NET GAIN \$ TBD**

**OTHER:**

Merchandise Sales at the Pelican Island Wildlife Festival (March 2012) = \$892

Merchandise Purchased (March 2012) = \$1,311.70

**VIII. OTHER GENERAL BANKING SUMMARY – INCOME & EXPENSES (10/2/11 – 10/2/12)**

**Income:**

Membership Dues	\$3,680.00
Merchandise Sales	\$2,761.00
Scholarship Sponsorship	\$ 250.00
Gift Received	\$ 200.00

**Expenses:**

Donations	\$1,884.40
Uncategorized	\$ 278.56
Affiliate Dues	\$ 100.00
Bank Charge	\$ 131.40
Corporate status	\$ 135.00
Credit Card Fees	\$1,390.62
Shipping/Postage	\$ 72.68
Outreach	\$ 100.00
Merchant Services Fees	\$2,553.41
Student Scholarship	\$2,000.00
Student Sponsorship	\$ 144.00
Web Services	\$ 279.15